



Effective Networking: How to Win in the Business Dating Game

By Sharon Connolly

Marshall Cavendish International (Asia) Pte Ltd. Paperback. Condition: new. BRAND NEW, Effective Networking: How to Win in the Business Dating Game, Sharon Connolly, The measure of your success will most probably not depend on what you know, but who you know! It has never been more important to develop great relationships and ensure that you are in the right place at the right time. When you become an effective networker, opportunities will continually knock at your door. But simply connecting is not enough, and opportunities rarely happen by luck or accident. Skilful networkers plan their networking for a greater return on investment. Confident networkers polish their small talk and conversation to become a charming, popular guest at any event. In her clear, straightforward style, Sharon Connolly helps you discover the great benefits to be gained from networking and shares practical, effective techniques that will help you become a skilful networker and reap huge rewards.



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