



3-D Sales: Change Your Perception of Selling and Experience New Levels of Success (Paperback)

By Erik Therwanger

Think Great LLC, United States, 2011. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Become a 3-D Sales Leader! With the dreams of a greater life, nearly every person has tried their hand at selling. But most quit before making their first sale. Those who continue to pursue the unlimited possibilities of a sales career, often struggle to survive by operating at a 1-dimensional, or even a 2-dimensional level. Isn't it time that you experience 3-dimensional sales results? A critical component to every business and organization, sales is the key to unlimited growth. Whether you are a sales associate, sales manager, vice president of sales, or the owner of a company, 3-D Sales will add a new dimension to your sales performance and dramatically increase your career. Transform yourself and your team into successful 3-Dimensional Sales Leaders! As an integral part of the Think GREAT(r) Collection, 3-D Sales will enhance your perception of selling and allow you to achieve new levels of success. * Learn the 3 Ds of Selling: Desire - Determination - Decisions * Understand how to Keep Your Sales Gears Turning * Discover that The More You Know, the More...



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